



A CHECKLIST THAT GUIDES YOU TO STRATEGICALLY AND INTENTIONALLY BUILD YOUR BRAND ON YOUR ENTREPRENEURIAL JOURNEY SO THAT YOU CAN THRIVE AND SHINE, LEAVING AN UNFORGETTABLE IMPACT ON YOUR PATH TO SUCCESS.

Breaking away from full-time employment and embarking on the entrepreneurial journey is a bold step. It takes courage, confidence, and clarity to start and consistently stay on the path.

Especially at the beginning, you might feel lost and overwhelmed. There are so many aspects to consider when starting a business. One of the most important aspects is to create YOUR brand.

Without a brand, you're a commodity. And that is not what you want, right?

You want to shine, break through the clutter, and stand for something. You want to win the hearts and minds of your audience, and make a difference in their lives!



#### This starter branding checklist:

- provides you with an orientation for how and where to start when it comes to branding
- relieves you from overwhelm as it sheds some light on the unfamiliar and
- helps you take action toward what you always dreamed about
  becoming a shining and thriving entrepreneur.



### Building your Brand demands a holistic approach.

It encompasses more than just a logo and a set of colors, which are important but are only the tangible elements of a brand. These are decided on much further down the road of your entrepreneurial journey. The building process starts much earlier. You start by obtaining the mindset of a business owner and getting clear about who you are as a person and what makes you be at your best. Only then you are ready to build your company brand identity with all the components it needs, such as a name and a logo, and your colors.



"When it's done right, branding essentially does the selling for you."

– Gary Vaynerchuck



The following list contains 23 prompts (in this specific order) for you to check off as you build your brand on your entrepreneurial journey.

<b>(</b>	about to start
WIP	work in progress
V	done!

	I ACCOMPLISHED / I UNDERSTAND / I'M AWARE OF	O WIP V
1	My vision statement	
2	My big "WHY", my higher purpose, my guiding star	
3	My mission statement	
4	My core values	
5	Turned deeply rooted limiting beliefs into empowering statements	
6	The professional moments I think and feel I'm at my best	
7	The private moments I think and feel I'm at my best	
8	I'm fully aware of my strengths, skills, and capabilities	
9	The standards I hold myself to	
10	My brand style that empowers and allows me to be my best with others	

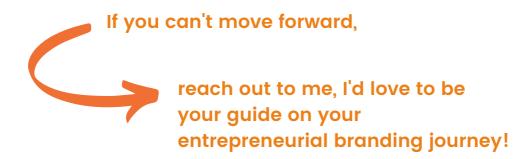
	I ACCOMPLISHED / I UNDERSTAND / I'M AWARE OF	O WIP V
n	The industry and the category I am participating?	
12	My company brand identity:  • visual brand elements - the look  • brand name  • logo  • brand colors	
	<ul> <li>tagline</li> <li>non-visual brand elements - the feel</li> <li>what do I want people to feel about my brand?</li> </ul>	
13	My ideal client(s) I serve	
14	My clients' pain	
15	My clients' desires - needs to satisfy	
16	How I serve my clients - the services, the products I offer	
17	My differentiation factors	
18	My competitive advantage	
19	My brand positioning statement	
20	My value proposition statement	

	I ACCOMPLISHED / I UNDERSTAND / I'M AWARE OF		O WIP V
21	My original story		
22	My messaging strategy • my primary content • my primary SM channels • my supportive channels	<ul><li></li></ul>	
23	My business model		

Perhaps you have not started some of these tasks. Others may be works in progress or already accomplished.

Now that you know where you are on your brand journey, you may still not be quite sure

- if you're heading in the right direction,
- if your brand is strong enough,
- if you could have done anything differently,
- how to start this or that in the process, or what is still missing.





# **ILLUMINATING BRILLIANCE**



TOGETHER, WE GO **DEEP AND UNLOCK YOUR FULL POTENTIAL TO LET** YOUR BRAND SHINE.

Global & Personal Brand **Identity Strategist** 

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